

**R17**

**Code No: 741AA**

**JAWAHARLAL NEHRU TECHNOLOGICAL UNIVERSITY HYDERABAD**

**MBA I Semester Examinations, July/August - 2021**

**MANAGEMENT AND ORGANIZATIONAL BEHAVIOR**

**Time: 3 hours**

**Max.Marks:75**

**Answer any five questions  
All questions carry equal marks**

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1. Define the term 'Management' and explain various functions of Management. [15]
- 2.a) Explain the core concept of the contingency school of management thought.  
b) Explain the core concept of the systems school of management thought [8+7]
3. Write briefly about:  
a) Types of plans  
b) Approaches to planning [7+8]
4. Explain about contemporary organizational design and state its challenges. [15]
5. What is Control? Explain the Control Process. [15]
6. Write an essay on Personality theories. [15]
7. Define the term 'Leader' and discuss the traits which a successful leader should possess. [15]
- 8.a) Explain two-factor theory of motivation.  
b) Explain ERG theory. [8+7]

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